

[SELLING A HOME AS IS](#)



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These are the potential problems with selling a home as is. Below you will find the disadvantages of selling a home as is. 1. Buyers will perceive your home negatively. If you are selling as-is, you can bet that most buyers will view your home negatively.

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Say a home is worth \$100,000 fixed up but it needs a new roof. A new roof might be expected to cost \$10,000. A buyer most likely will not offer \$90,000 for this home. She could buy an identical home with a new roof for \$100,000 and not have the hassle.

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Selling a Home As-Is: What you Should Know. Once you've decided on selling your home, you must take a look at it through the eyes of a prospective buyer. Doing so, however, may not be pretty. Maybe the surfaces and fixtures are hopelessly outdated, or maybe there are too many minor repairs to count.

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What if you decide to simply put your home up for sale in its current condition? If this sounds intriguing, read on to find out what to expect.

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Selling A House As Is 5 Tips To Make Buyers Interested

Selling a house as is does mean "what you see is what you get," but complete disclosure is still required by state law. That means that the buyer will get a report from a licensed home inspector outlining the problems, including problems that are not visible.

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Selling a Home As Is kiranandkiran.com

If your home does not meet them, than anyone needing a mortgage will not be a prospective buyer. You'll be limiting the pool of buyers to only those who can pay cash. Make the required disclosures. When selling a home as is, you need to be upfront about all the known problems with your home.

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What To Know Before Selling House 'As Is' Bankrate com

Selling a house as-is. On the other hand, individual investors typically will pay a little more and perform work themselves, in part because they don't have to pay a middleman. In general, the advantages of selling to investors are a faster closing, no agent commission and few, if any, closing costs.

<http://ebookslibrary.club/What-To-Know-Before-Selling-House-'As-Is'-Bankrate-com.pdf>

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How Selling a House Works HowStuffWorks

Selling a house is a complicated process, no matter how good the real estate market is. Whether you're a first-time home seller or not, you'll probably

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Selling a Home The Balance Make Money Personal

If you are preparing your home for sale, before signing listing agreements or making repairs, here are five essential home selling steps.

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